



Summary of the International Fair of Construction, Energy, Machinery, and Security EXPOKOS 2025



24th Edition

15 - 17 May 2025

"1 Tetori" Hall, Prishtina

Organizer: CEO – Congress and Event Organization





The Construction, Energy, Machinery and Security Fair EXPOKOS 2025 marked its 24th edition with a record-breaking participation of businesses, visitors and diplomatic representatives from more than 10 countries.

- Over 100 exhibiting companies from Kosovo, the region and Europe.
- Thousands of professional visitors from various sectors of construction, industry and technology.
- Presentation of new technologies, machinery, and construction materials.
- Parallel activities such as panel discussions and thematic workshops.
- Participation of media and diplomatic representatives from USA, Eu and the region.
- New business contacts, collaborations and promotion of industrial innovation.



EXPOKOS continues to be the leading platform in Kosovo and the region for promoting key sectors of economic development.

OPENING CEREMONY

The opening ceremony of EXPOKOS 2025 brought together key institutional figures, ambassadors, and business representatives, highlighting the importance of this event for the country's economic development.

Mr. Bekim Xhafa, CEO of Congress & Event Organization, emphasized that this 24th edition reflects two decades of continuous dedication to building a sustainable business platform in Kosovo and the region.



Ms. Rozeta Hajdari, Minister of Industry, Entrepreneurship, and Trade:

"EXPOKOS is a platform that brings together highly successful businesses... to showcase the latest developments in the industry and to empower the industry in the country, the region, and beyond."

The Ambassador of the Republic of Albania to Kosovo, Mr. Petrit Malaj, also participated in the opening ceremony and welcomed the attendees, emphasizing the importance of economic and trade cooperation between our two countries. He expressed support for initiatives that strengthen ties among Albanian businesses in the region and beyond.



The official opening ceremony was also attended by important diplomatic and institutional representatives, who emphasized the importance of EXPOKOS as an international platform for economic, trade, and technological cooperation. During their visit to the Expokos fair, the diplomatic staff toured the exhibitors' stands, meeting each one personally.



The embassy representatives who visited the EXPOKOS fair

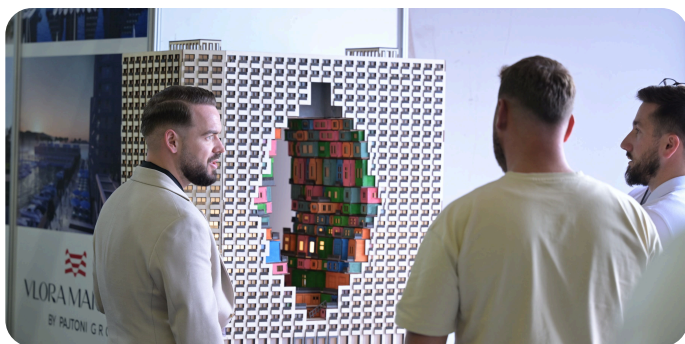
 Embassy of the Republic of Albania in Kosovo Mr. Petrit Malaj, Ambassador	 Embassy of the United States in Pristina Ms. Rama Muhammed, Commercial Officer Mr. Blond Gerqari, Commercial Advisor
 Embassy of the Kingdom of the Netherlands Mr. Ivan Iliev, Regional Officer for Economy and Trade	 Embassy of the Czech Republic Dr. Nedjeljko Špilek, Deputy Chief of Mission for the Economic Sector
 Embassy of the Czech Republic Ms. Teuta Besevic, Economic Sector	 Embassy of the Republic of Slovenia Mr. Ivan Iliev, Regional Officer for Economy and Trade

This high-level presence confirmed the international interest in industrial development and the economic potential of Kosovo.

ATMOSPHERE OF THE FAIR

The **EXPOKOS 2025** fair welcomed thousands of visitors, including professionals, institutional representatives, students, and citizens interested in the latest developments in construction, energy, and technology.

The stands of over **100 participating companies from Kosovo, Albania, North Macedonia, Croatia, Italy, Austria, and Germany** provided a dynamic space for direct communication, product demonstrations, and professional networking.



The visitors included professionals from the construction sector, architects, engineers, investors, representatives of international companies, students from technical fields, as well as citizens interested in innovations in these industries.

EXPOKOS served as a meeting point for:

- Businesses seeking to expand cooperation and presence in the market
- Professionals interested in innovations in industrial machinery and construction materials
- Students and young people looking for information and opportunities in technical fields

The great interest from visitors and foreign buyers brought new contacts and potential business collaborations. The high attendance confirmed EXPOKOS's role as one of the most visited and influential events in the country and the region.

MAIN SECTORS OF EXHIBITING COMPANIES AT THE EXPOKOS 2025 FAIR

Construction industry and equipment industry

- Manufacturers of construction blocks, building materials, roofing, and waterproofing
- Construction companies and investors from Kosovo and Albania
- Providers of scaffolding, cranes (over 5 tons), pallets, and construction machinery
- Manufacturers and traders of construction and gardening tools

Energy and Environment

- Companies from the electric and solar energy sector
- Equipment for carbon heating, boilers and solar panels, storage batteries, and chargers for electric vehicles
- Suppliers of industrial generators and maintenance services

Industrial Technology and Automation

- Systems for industrial automation and robotics
- Fire protection equipment with automatic technology
- Solutions for cabling, technical installations, and storage systems
- Industrial adhesive tapes and stretch products, silicone, spray, and painting brushes

Specialized products and services

- Industrial equipment, containers, and heat exchange devices
- Parquet, laminates, and acoustic panels
- Products for safety and workplace protection
- Thermal insulation and sanitary networks
- Equipment and services for GPS installation for vehicles, buses, and machinery
- Stone processing and wood industry

PARALLEL ACTIVITIES

Content and Activities

In addition to the exhibition, EXPOKOS 2025 offered a series of interactive and content-rich activities that enriched the participants' experience and highlighted the fair's role as a platform for professional dialogue and technological presentation.

Fire Destroyer – Technological Presentation

One of the most remarkable moments was the presentation of innovative technology for automatic fire prevention and control by the company Fire Destroyer.

The speakers, Mr. Marko Germovšek and Mr. Durim Sheremeti, presented products that operate automatically without human intervention, bringing a new approach to fire safety in industrial and residential environments.



Dual Education in Kosovo – GIZ Kosovo

Representatives from GIZ Kosovo presented the dual education system as an effective model that combines theoretical learning in schools with practical training in real companies. The benefits for both companies and young people were highlighted, as well as the key role the private sector plays in developing this model in Kosovo



Panel: The Green Future - Challenges and Opportunities

The panel focused on the transition toward a green economy, environmental challenges, and opportunities for innovation.

Moderated by Mr. Bekim Kastrati (Director of the British Chamber of Commerce in Kosovo), the panel brought together representatives from Solariss, Yıldırım Group, Toka Management, MPDO, and ELEN. The main topics included clean energy, carbon certificates, and recycling technologies.

Pitch & Networking Zone

Startups and new enterprises from Kosovo presented their projects and products to potential partners, investors, and international representatives.

Through the fair's B2B platform, over 200 structured business meetings were held, creating new connections and opening concrete opportunities for collaboration.

PARTNERSHIPS AND COLLABORATIONS ESTABLISHED

During the fair, numerous B2B meetings were held, new business connections were established, and concrete opportunities for international cooperation were identified in the fields of construction, energy, technology, and industry.



EXPOKOS 2025 served as a platform

- Local companies connected with international suppliers, investors, and distributors
- Strategic partnerships among regional businesses were discussed
- Opportunities for joint projects and cross-border investments were explored

Many participants appreciated the importance of the fair for creating long-term connections and opening new channels of cooperation.





Exhibitors' Impressions of the AGROKOS Fair



Mr. Oligert Plaka

IZO Group

Since we are a new company in Kosovo, we hope to create new contacts and showcase our work. We hope to have a long-term presence in Kosovo.



Ms. Keiti Martiri

KEAD

This year we decided to come to the Kosovo Fair as a good opportunity to build bridges for various businesses in Kosovo.



Mr. Arnold Pulaj

Arnold SH.P.K.

We decided to participate in the fair with the goal of expanding the sales market, as we believe that Kosovo and Albania are very close and have many opportunities for cooperation.



Mr. Artur Hasanaj

Kosova Legna Group

Since this is one of the largest fairs organized in Kosovo and has a wide range of products, we felt the need to inform the rest of the fair that we also have a very good product.



Mr. Naim Avdiju

Alb Fix

I think it is a pleasure to participate in this fair, which is the largest in Kosovo, and we believe that we will establish various contacts with construction companies in different fields.



Ms. Marigona Sylja

Eco Swiss

Our products are mainly dedicated to export – to Germany and Switzerland. Today we came to present our product at the EXPOKOS fair, and I believe it will also find its place in Kosovo.



Fral2000

Through EXPOKOS, we expect to expand even further, as we have been in the market for 20 years and have built customer trust.



Mr. Gynej Pirqi GM Technik Group

At EXPOKOS, we expect construction visitors to come and see the elements we have and the products we offer, because German products are quality for the future.



Mr. Betim Krasniqi Fabrika e Gurit

At the EXPOKOS fair, we decided to participate because we saw it as an opportunity to meet visitors, show them our products, and let them see that we are capable of working – and why not – also collaborating with them in the future, thus creating new opportunities for cooperation.



Mr. Jeton Rexhepi UNITED STEEL L.L.C.

At EXPOKOS, we are very satisfied because we had many visitors, contacts with business representatives, students, professors – beyond expectations.

The Minister also visited, as well as delegations from the embassies of Albania, Croatia, and others.



Mr. Renat Dedaj Umbo SH.P.K.

We came to the fair because it is the largest fair organized for 24 years, and we saw it as a great opportunity to create new contacts. Since we are a growing company, we believe this is a very good opportunity to connect with other companies and expand our network of collaborations.



Mr. Musa Smakaj Ymer Miftari Zilonis

Participation in the fair has helped us better understand the local market and the interest in our construction products. We are satisfied with the organization and the quality of the visitors.



Mr. Agim Kuleta Albanian-German Business Union

We see the fair as a great opportunity, for which we also thank the company CEO that organized it and Mr. Bekim Xhafa. We consider this a very good opportunity to meet businesses.

In just a short time, we have already met several businesses and established contacts with those interested in collaborating and joining the Union. And here, I see this as a good opportunity for all businesses to take advantage of these fairs, visit them, or even participate with their own stands.



Mr. Alban

Kosova Motors Group

As a company, Zilonis, we decided to participate in the Expokos fair because it is the largest fair in Kosovo.

So, as Zilonis, we should not miss being here. We have the products, we expect networking, we expect to connect with clients, but also to present the company, showcase the products, and the opportunities of our energy



Mr. Enver Ahmeti

Montig

We decided to participate in the fair because we see it as a great opportunity to present the products and services we offer as a company.

From this fair, we expect to meet new clients, receive new requests in Kosovo, and maybe even in the region – since there will be visitors from the region. Therefore, the expectations are that this will be a good opportunity to reach new clients.



Mr. Ylber Shehu

Pajtoni Group

From this fair, we expect that besides building a name for Pajtoni Group in Pristina and Kosovo among the Albanians of Kosovo, we also welcome everyone who wants to invest in the south of Albania, in the Albanian pearls – they are certainly welcome.

In detail, the entire staff of Pajtoni Group, from the architect to the sales and marketing managers, are here to welcome and provide all the details with precision.



Mr. Esat Ahmeti

Tullat.com

In 2012, we participated for the first time in the same fair – this is the third time we are participating. We have cases where even last year we had clients who told us they first got to know us in 2012 during the fair.

This means they disappeared for over 10 years, were no longer our clients, but after 10 years, they remembered meeting a company at the fair and returned again as clients.

CERTIFICATES OF PARTICIPATION

All exhibitors were awarded certificates for their participation and contribution to the fair.



STATISTICS ON EXHIBITORS – EXPOKOS 2025



159

Total number
of exhibitors



25

Number of foreign
exhibitors



14

Number of
co-exhibitors



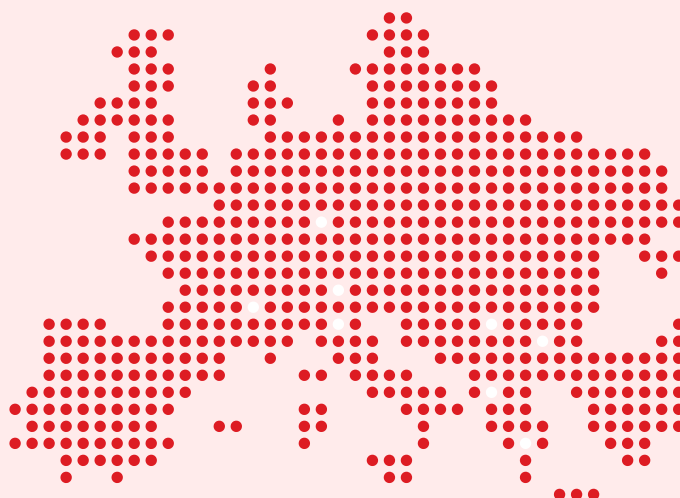
120

Number of
local
exhibitors

International participation

EXPOKOS returned this spring with more opportunities for businesses aiming for growth, collaboration, and showcasing technological innovations.

With the participation of companies from Kosovo, Austria, Germany, France, Albania, Greece, North Macedonia, and other countries, the fair offers a comprehensive overview of the latest developments in the industry.



STATISTICS ON VISITORS – EXPOKOS 2025

The EXPOKOS fair attracts a professional and specialized audience from the most important economic and technical sectors. The visitor profiles were:

- Builders, investors, and infrastructure project developers
- Architects, engineers, and technical designers
- Contractors from the public and private sectors
- Technical distributors and suppliers for the construction industry
- Representatives of state and local institutions
- Operators and companies from the security and energy sectors

Local visitors

12,100+

Total number of local visitors



8,900+

Professional visitors



3,200+

General visitors / Public



Foreign visitors

2,460+

Total number of foreign visitors



1,950+

Professional visitors



510+

General visitors / Public



EXPOKOS IN THE MEDIA

EXPOKOS 2025 was widely covered by local and international media. Television reports, interviews with exhibitors and participants, as well as coverage on online portals contributed to promoting the event and increasing its public impact.





EXPOKOS

See you at the 25th edition of EXPOKOS 2026
Construction, Energy, Machinery, and Security Fair

27-28 May 2026

CEO - Congress and Event Organization

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